

18 November 2013

Mr Elvis Onyura
Senior Advisor - Listing Compliance
Australian Securities Exchange Limited
Level 1, 20 Bridge Street
Sydney NSW 2000

Dear Elvis,

nib holdings limited (*nib*) – ASX Price Query

Further to our telephone conversation earlier today and your letter dated 18 November 2013, I respond to each of the questions in the letter as follows.

1. nib is not aware of any information that it considers a reasonable person would expect to have a material effect on the price or value of nib's securities within the meaning of ASX Listing Rule 3.1.
2. Not applicable
3. Given the highly publicised decision by the government to undertake a scoping study for the privatisation of Medibank Private we believe there is a heightened interest in the health sector at present.

The recently announced (20 September 2013) changes in PHIAC capital standards are also creating some speculation by analysts. For example, the report issued by Ian Abbott from Goldman Sachs on 8 November 2013. These changes to PHIAC capital standards have been foreshadowed by nhf for some time, for example, slide 13 of the nib 2013 Strategy Briefing released on 14 June 2013 included "New capital standards not anticipated to have a material impact on our capital requirements". The board regularly reviews capital targets and has made no decision to make any changes at this time, noting that this will remain an area under active consideration.

4. nib is in compliance with its disclosure obligations under the ASX Listing Rules and in particular, ASX Listing Rule 3.1.

Please contact me if you have any questions.

Yours sincerely



Michelle McPherson
Company Secretary
nib holdings limited



ASX Compliance Pty Limited
ABN 26 087 780 489
20 Bridge Street
Sydney NSW 2000
PO Box H224
Australia Square NSW 1215

www.asx.com.au

18 November 2013

Ms Michelle McPherson
Deputy CEO, Chief Financial Officer & Company Secretary
NIB Holdings Limited
22 Honeysuckle Drive
Newcastle NSW 2300

By email

Dear Ms McPherson,

NIB Holdings Limited (the "Company"): ASX price query

We have noted a change in the price of the Company's securities from a low of \$2.42 on Wednesday, 13 November 2013 to an intraday high of \$2.60 at the time of writing today, Monday, 18 November 2013.

In light of the price increase, ASX asks you to respond separately to each of the following questions:

1. Is the Company aware of any information concerning it that has not been announced to the market which, if known by some in the market, could explain the recent trading in its securities?
2. If the answer to question 1 is "yes":
 - a) Is the Company relying on Listing Rule 3.1A not to announce that information under Listing Rule 3.1?

Please note that the recent trading in the Company's securities would suggest to ASX that such information may have ceased to be confidential and therefore the Company may no longer be able to rely on Listing Rule 3.1A. Accordingly, if the answer to this question is "yes", you need to contact us immediately to discuss the situation.
 - b) Can an announcement be made immediately?

Please note, if the answer to this question is "no", you need to contact us immediately to discuss requesting a trading halt (see below).
 - c) If an announcement cannot be made immediately, why not and when is it expected that an announcement will be made?
3. If the answer to question 1 is "no", is there any other explanation that the Company may have for the recent trading in its securities?
4. Please confirm that the Company is in compliance with the Listing Rules and, in particular, Listing Rule 3.1.

When and where to send your response

This request is made under, and in accordance with, Listing Rule 18.7. Your response is required as soon as reasonably possible and, in any event, by not later than **2.45 p.m. AEDT, today, Monday, 18 November 2013**. If

we do not have your response by then, ASX will have no choice but to consider suspending trading in the Company's securities under Listing Rule 17.3.

You should note that if the information requested by this letter is information required to be given to ASX under Listing Rule 3.1 and it does not fall within the exceptions mentioned in Listing Rule 3.1A, the Company's obligation is to disclose the information "immediately". This may require the information to be disclosed before the deadline set out in the previous paragraph.

ASX reserves the right to release a copy of this letter and your response on the ASX Market Announcements Platform under Listing Rule 18.7A. Accordingly, your response should be in a form suitable for release to the market.

Your response should be sent to me by e-mail at elvis.onyura@asx.com.au. It should not be sent directly to the ASX Market Announcements Office. This is to allow me to review your response to confirm that it is in a form appropriate for release to the market, before it is published on the ASX Market Announcements Platform.

Listing Rule 3.1

Listing Rule 3.1 requires a listed entity to give ASX immediately any information concerning it that a reasonable person would expect to have a material effect on the price or value of the entity's securities. Exceptions to this requirement are set out in Listing Rule 3.1A.

The obligation of the Company to disclose information under Listing Rules 3.1 and 3.1A is not confined to, nor is it necessarily satisfied by, answering the questions set out in this letter.

In responding to this letter, you should have regard to the Company's obligations under Listing Rules 3.1 and 3.1A and also to Guidance Note 8 *Continuous Disclosure: Listing Rules 3.1 – 3.1B*.

Trading halt

If you are unable to respond to this letter by the time specified above, or if the answer to question 1 is "yes" and an announcement cannot be made immediately, you should discuss with us whether it is appropriate to request a trading halt in the Company's securities under Listing Rule 17.1.

If you wish a trading halt, you must tell us:

- the reasons for the trading halt;
- how long you want the trading halt to last;
- the event you expect to happen that will end the trading halt;
- that you are not aware of any reason why the trading halt should not be granted; and
- any other information necessary to inform the market about the trading halt, or that we ask for.

We may require the request for a trading halt to be in writing. The trading halt cannot extend past the commencement of normal trading on the second day after the day on which it is granted.

You can find further information about trading halts in Guidance Note 16 *Trading Halts & Voluntary Suspensions*.

If you have any queries or concerns about any of the above, please contact me immediately.

Yours sincerely

[Sent electronically without signature]

Elvis Onyura
Senior Adviser, Listings Compliance (Sydney)